

COMPENSATION			
TITLE CATEGORIES	MIN	MAX	AVERAGE
<i>Marketing Assistant/Associate</i>	\$24,000.00	\$40,800.00	\$30,160.00
<i>Office Administration</i>	\$30,000.00	\$75,000.00	\$48,648.00
<i>Non-Registered Client Associate</i>	\$34,212.00	\$80,000.00	\$53,917.71
<i>Registered Client Associate</i>	\$46,611.36	\$127,249.92	\$71,803.71
<i>Relationship Manager/Operations [Management/Leadership Level]</i>	\$50,000.00	\$140,491.92	\$85,639.48

BENEFIT OFFERINGS		
BONUS	ACTIVELY OFFER	%
<i>Discretionary Bonus</i>	44 out of 107	42%
TIME OFF FROM WORK	ACTIVELY OFFER	%
<i>Vacation</i>	20 out of 107	19%
<i>Sick</i>	21 out of 107	20%
<i>PTO</i>	28 out of 107	26%
WELFARE BENEFITS	ACTIVELY OFFER	%
<i>Medical</i>	67 out of 107	63%
<i>Dental</i>	59 out of 107	55%
<i>Vision</i>	54 out of 107	51%
<i>Life</i>	40 out of 107	37%
<i>LTD</i>	40 out of 107	37%
<i>STD</i>	40 out of 107	37%
RETIREMENT	ACTIVELY OFFER	%
<i>401K</i>	89 out of 107	83%
<i>401K with match</i>	71 out of 89	80%
<i>401K without match</i>	18 out of 89	20%

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